



The Future of Mobile Mixers!
2 Yd. 3 Yd. 5 Yd. 8Yd. 10 Yd. 3-D Bridge & Gunite

February 4, 2003 Mr. Daniel J. Longworth, CEO American Veterans Airmobile Concrete (702)-644-0149 2850 North Nellis Blvd. Las Vegas, Nevada 891154



Dear Dan,

We are very excited to have this opportunity to showcase the American Veterans Airmobile Concrete (AVAC) Volumetric Mixer in the Three D Industries booth at this year's World of Concrete Show to be held in Las Vegas during February 4th-9th. Your Show unit has only been here in the LV Convention Center for **two days** and there already is an audible "buzz" at this show and it is **all** about your Mobile Batch Plant. It has the most innovative design changes in Volumetric Mixers in the last 50 years, including the 3-D V-Twin Belt System! History will reflect that the first split/dual belt Volumetric Mixer **ever** manufactured is on your **AVAC** Volumetric Mixer.

The competitive advantages that this custom designed Volumetric Mixer gives AVAC, and the operator/technician, is the precise control of operation and calibration of mix design, besides the other innovative multiple profit enhancing features. These engineering features are the direct result of AVAC's request for a custom designed mixer that no other manufacturer could or would produce. You asked and we responded with the AVAC difference. With my many years of marketing experience I could not have designed a more appropriate graphic design. Your "Screaming Eagle" catches the eye and leaves a mental image that will never be forgotten. Surely, you will be hearing, "I want the mixer with the *Eagle* to make the concrete for my job". We are proud to be associated with you and your team, not only to elevate the industry, but also to make a positive difference in quality control.

Per your request, besides the other industry Professionals, we have reserved WOC badges for John Kilduff, Doug Abell, Dea Mc Donald and Major General and Karen Diab.

The reason why we are the world's fastest growing Volumetric Mixer manufacturer is, we put you first!

We look forward to being your long-term strategic partner and working with you to provide ongoing technical and engineering support for the finest Volumetric Mixer ever manufactured and the EnviroCycler!

Sincerely,

Wm. Michael Sykes

Director of International Sales



October 8, 2003

American Veterans Airmobile Concrete 2850 N. Nellis Blvd Las Vegas NV 89115

Attn:

Mr. Daniel J. Longworth

CEO

Re:

NDOT 3119 Nellis Boulevard

WCI job no 02-022

Dear Mr. Longworth:

This letter is written to express our satisfaction with the performance of AVAC mobile concrete on the above project. All levels of our project staff are very pleased with AVAC. Not only did the concrete exceed the requirements of this specification but the workmen for AVAC performed in a professional and qualified manner. They were able to respond to our dire situation immediately, and allow us to maintain our schedule. Of the many companies I have worked with over the years, AVAC has proven to be reliable and professional in the niche market of rapid set concrete.

Please feel free to use me as a reference and I look forward to the opportunity of working with AVAC again.

If there are any questions, please contact the undersigned.

Respectfully submitted

Wells Cargo Construction, Inc.

dim Witt

Project Manager

CONFIDENTIAL Comparison

Typical 300 Yard A Day Pour

Conventional Method

EQUIPMENT

Mixers:

25

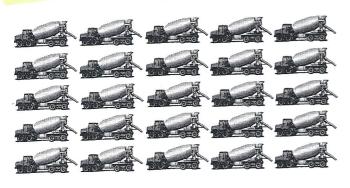
Capacity:

12 Yards/Truck - (25 x 12 = 300 Yards)

Fuel:

125 Gallons - (5 Gallons Per Truck)

Insurance: \$265.75/day



High-Tech Method

EQUIPMENT

Mixers:

Capacity: 90 Yards Per Mobile Mixer Per Hour

Fuel: 5 Gallons Insurance: \$10.63/day



LABOR

25 Operators - 25 hours To Produce 300 Yards



LABOR

1 Operator - 3.34 hours To Produce 300 Yards



HIGH OVERHEAD



LOW OVERHEAD



Flexible
Many Mix Designs Per Load
Portable Equipment
Single Employee



Projects

Contact Us Projects-Main Home-Main

Supermarket Conversions Kroger - Food-4-Less

Owner: Kroger

General Contractor: Brown Bunyan Moon & More (BBMM) Concrete Producer: American Veterans Airmobile Concrete Location: Southern Nevada - Las Vegas, Henderson Timing: November 20, 2002 - January 22, 2003

Number of Stores: 8

Objective: To back-fill trenches with fast-setting high-strength concrete

so work can continue without down-time or interruption.

Accomplished set-time in less than 2 hours at a strength Result:

greater than 2000 PSI (Pounds Per Square Inch).





Trenches Ready For Concrete

Brent Prepares Mobile Mixer





Auger Discharges Concrete To Wheelbarrow

Concrete Placed In Trenches

BROWN BUNYAN MOON & MORE LA

November 26, 2002

American Veterans Amnobile Concrete 2850 Nellis Boulevard Las Vegas, NV 89115

Dear Buddy

I wish to express my appreciation for your help in our aggressive eight-store remodel/conversion schedule. The service that you have provided us has been crucial to the success of these projects. The focus of having mobile mixers available just for our needs will help insure a timely completion of each project. We are working day and night and your team is willing to be there for us as well.

I know that it is your intention to expand throughout the Southwest. It is my desire to have you handle all our Rapid Ect and Type II concrete as soon as you receive your break test results.

We are forecasting \$30-\$35 million in sales next year in our construction division alone. The concrete portion is approximated at \$2-\$2.5 million in business. I am pleased to have you and your organization as an integral part of our team.

Thanks again for your complete support and exceptional service for our Food 4 Less projects in Las Vegas. We look forward to continuing our business relationship.

Sincerely,

John Van Hovel
Project Coordinator



P.O. Box 97974 ~ Las Vegas, Nevada 89193-7974 ~ Phone: 702-123-321 Fax: 702-123-3211

CONFIDENTIAL MEMO

To:

Daniel J. Longworth, CEO

Date:

4/24/02

Re:

American Nevada

Based on information that was provided by representatives of American Nevada and Del Webb from our meeting on April 5, 2002, a conservative estimate of the projected concrete needed over the next 5 years would result in a savings of 5 million dollars.

The following options would be available:

- 1. American Nevada could realize just the \$5 Million dollar savings.
- 2. Or if we were to joint venture with American Nevada we could potentially earn a fair percentage of all on site work from merchant builders, casinos, schools, etc., and could earn American Nevada an additional \$5 Million dollars or more.

Either option sets a scenario for a win/win!



Leaders in Volumetric Proportioning
And Continuous Mixing Systems

1700 North 14th Street • Indianola, Iowa 50125

Phone: 800 / 247-2464 or 515 / 961-7407 • FAX 515.961.7409

www.cementech.com



March 19, 2002

Daniel Longworth AMERICAN VETERANS AIRMOBILE CONCRETE 252 Convention Center Drive, Suite 500 Las Vegas, NV 89109

Dear Daniel,

Upon reviewing your proposal for American Nevada Corporation, I conclude that all your statements are true; however, conservative. Not only will your customer get 'fresh' concrete when they want, where they want it and how they want it, but they will have the ability to change slump, color, admixes with-in seconds. Drum trucks do not have this luxury. A typical drum truck spends fifteen minutes pouring concrete and an hour driving to and from the construction sight. A drum truck needs to return to the plant when they are empty; when concrete becomes stale or when you need to change mix designs. Considering all this wasted time by drum trucks, a mobile concrete dispenser can produce much more concrete than 10 drum trucks. The number is probably more so in the hundreds, taking into account all the various reasons why you would need to send a drum truck back to the plant.

You are absolutely <u>correct</u> when you tell your customer they will be saving time, money, and the environment by using concrete from a "mobile batch plant". On top of all those savings you will also be giving them the best quality concrete there is—fresh concrete.

Sincerely,

Cemen Tech, Inc.

Josh Watters

National Sales Manager



Nevada State AFL-CIO

602 E. John Street • 2nd Floor • Carson City, Nevada 89706 • Phone 775-882-7490 • Fax 775-882-1701

Danny L. Thompson

Executive Secretary-Treasurer

Mr. Daniel J. Longworth, CEO American Veterans Green Building 9850 S. Maryland Pkwy Las Vegas, NV 89183

RE: AAC Plant in Overton

Dear Dan,

After listening to you talk about the qualities of Autoclaved Aerated Concrete (AAC) and watching the video of one house being built in 4 days with only AAC for the past two years, imagine my surprise when the leaders of the International Masonry Institute (IMI) told me everything you have been "preaching."

As you know, the IMI is the new technology and research arm of the Bricklayers and Allied Craftworker's Union. When we were on a conference call with them in Washington and I mentioned your AAC Project they really got excited and told me that this Project could capture the **entire** West Coast market. This is why you received the letter of support from them and their offer to send "**Training Teams**" here and anywhere else your AAC went, including LA and Seattle. I was shocked myself because it's so simple.

This is why I spent 4-5 minutes talking about your Project during my turn to speak at the National Clean Energy Summit. Now, I know that AAC is the most energy efficient building material in the world. I will send you a copy of my presentation as soon as I get the DVD from the Energy Summit.

It was also my pleasure to set up our meeting with County Commissioner Tom Collins to get his support since Overton, NV is his District and they can really use 50 new Union jobs at the manufacturing plant.

Dan, I don't usually get too excited about new products in the Building Trades but this is very exciting. I'm happy to help you get this Project "off the ground." Just let me know how I can help.

I would simply recommend that any or all the Las Vegas Builders or Developers, both on and off the Las Vegas strip, partner with you so we can really launch this amazing material in Las Vegas and elseware.

With the fireproofing, energy efficiency and other qualities of AAC this could really revolutionize the way developers and builders look at LEED Approved, 21st Century "Green Building."

Please keep me informed and just let me know how I can help move this Project forward. Also, you can use this letter as a reference to anyone wanting to help build "The Future."

Sincerety,

Danny L. Thompson

Executive Secretary Treasurer

Nevada State AFL-CIO



Dewberry Engineers Inc. 31 Penn Plaza 132 West 31st Street, Suite 301 New York, NY 10001 212.685.0900 212.685.2340 fax www.dewberry.com

October 5, 2015

Mr. Dan Longworth 2325 Loggerhead Road Las Vegas, Nevada 89117

RE: City of the Future

Dear Dan,

Good speaking to you last week, and we are very excited to hear about your "City of the Future". As a recognized national leader in Autoclaved Aerated Concrete (AAC) design we are pleased about your continued commitment to AAC in the project. As an ENR top 50 Design Firm we are positive we can make your vision a reality. Please consider Dewberry "on-board".

Please keep us appraised of your progress as the project begins to take shape.

Sincerely,

DEWBERRY ENGINEERS INC.

Keith Itzler, PE

Vice President, Assistant Branch Manager



EVCS Technologies, Inc. Mr. Daniel J. Longworth, CEO 2850 North Nellis Blvd. Las Vegas, NV 89115

October 30, 2007

RE: The Texas Conference of Black Mayor's

Dear Dan,

Before too much more time passes, I want to take this opportunity to thank you on behalf of myself, and the other Texas Mayor's that attended this years **Texas Conference of Black Mayors** in Dallas, September 28-30. You have our complete support, confidence and sincere appreciation for your presentation on "**Green Building and Green Energy**." Now, we are ready to proceed, as quickly as possible.

Sincerely, I want you to know that although I know you very well personally, our Texas Mayors found you personally to be truthful, straightforward and realistic in your approach to solving every Mayor's environmental problems. The Power Point presentation you delivered on the EVCS "Green Building Materials" and the WOW Energy Technology was the most interesting and well received at our two day Conference Meeting.

We all agree with you here in Texas that "Green Collar Jobs", "Green Affordable Housing" and "Green Energy" are the "wave of the future." It was exciting to realize that we can implement these practical technologies immediately, which will really make a difference in the quality of life for our constituents on a local level. As Prairie View Mayor Frank Jackson said to you, "Let's get going with building a WOW Gasification Plant in Prairie View first." As the former Mayor of Prairie View, I couldn't agree more.

Personally, I thought your presentation at our annual **National Conference of Black Mayors** in Baton Rouge, LA., May 2-6th, was fantastic. But, this was even better. We are ready to unite behind your innovative solutions to our common problems. Therefore, I am contacting my associates in Louisiana today to get things moving there too. With Texas, Georgia, Louisiana, The SCLC and the National Conference "on board", we are "unstoppable."

Even the Texas Democratic candidate for U.S. Senate, Mr. Mikal Watts, was impressed enough to endorse you before you even spoke. Subsequently, the conversation we had with Mr. Zachary from TXU was a "Home Run" when he said he wanted to introduce you to the CEO of TXU's Energy Division (www.Luminant.com).

When you asked Mr. Davis, the VP of First Southwest Company (www.firstsw.com) if he could "package" the financing for these projects, and he told the Mayor's "Yes", that was all they needed to hear.

There's only approximately 40 working days left in this year, so we need to move "fast." Let me know if there's anything you need from Texas, and I'll let you know whatever we need to "fast track" these projects.

Sincerely)
Mayor Ron Leverett

Livered

The Livered



252 Convention Center Drive, Suite 500 ~ Las Vegas Nevada 89109 ~ Phone: 702-836-9970 Fax: 702-836-9978

CONFIDENTIAL

April 25, 2002

Mr. John Kilduff President American Nevada Corporation 901 North Green Valley Parkway Henderson, Nevada 89101

Re: American Nevada/ AVAC Joint Venture

Dear John,

As a follow up to my letter of last week, here is the information that I said I would provide to you. This information specifically addresses all of the questions and concerns discussed in our meeting of April 5, 2002.

In addition to the expert opinions enclosed, I have also had discussions with Chuck Feeney, Ms. Diana Smith at Del Webb Risk Management in Michigan, Phil Ralston, et al.

After these discussions, the opinion of our experts is that a Joint Venture would make the most "dollars and sense" for both American Nevada and us. I spoke with Brian personally yesterday about this specific arrangement and he agreed. Naturally, he has all of the information, video, etc. and a "book" identical to this one.

After my meeting with Brian yesterday afternoon I stopped by your office to drop this information off to you, but it was late and the office was closed (17:20). After we reviewed this JV proposal, Brian's comment was, "Just as long as the buildings don't fall down". To address this point further, I would refer you to the letter contained herein from Mr. Chet Barszcz, P.E. Using our technology, it's **impossible** to make "bad concrete", so everything will "stand up", or "tilt up." Of course, you already have the technical info, references, etc., and the video, to back this up.

Please review the enclosed and fax me a letter of acknowledgement. Attached is a letter from my Attorneys, Gordon & Silver, Ltd.

Should you have any questions or comments, please call me, or Brian. I look forward to hearing from you soon. Thank you very much for all your help.

Respectfully,

American Veterans Airmobile Concrete

Daniel J. Lorigworth

DJL/meh

CC: Brian L. Greenspun

Return to the referring page.

Las Vegas SUN

March 14, 2002

New NLV community moves forward

By Mathis Winkler < mathis@lasvegassun.com >

LAS VEGAS SUN

North Las Vegas planning commissioners Wednesday cleared the way for the construction of the first 611 homes in a master-planned community on 1,900 acres at the northern end of town.

Commissioners unanimously approved tentative maps for four neighborhoods in the community that will include 315 "move-up" houses with a minimum lot size of 5,000 square feet, 148 "upgrade" residences with lots of at least 6,500 square feet and 148 "executive" homes on lots of at least 7,500 square feet.

American Nevada Corp. and Del Webb Corp., partnering as North Valley Enterprises, plan to build a total of 7,500 homes in the community, including a neighborhood for people 55 and older.

American Nevada is owned by the Greenspun family, which also publishes the Las Vegas Sun.

The community sits roughly between Centennial Parkway, Grand Teton Drive, Decatur Boulevard and Clayton Street and will be bisected by the Las Vegas Beltway. The developers expect the first residents to move there by early next year.

In other business, a decision on a proposal by the Clark County School District to build a high school at the corner of Alexander Road and North Fifth Street was postponed indefinitely at the district's request.

Return to the <u>referring page</u>. Las Vegas SUN main page

Questions or problems? Click here.

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www.cementech.com

3/26/02

Daniel Longworth American Veterans Airmobile Concrete 252 Convention Center Drive, Suite 500 Las Vegas, NV 89109

Dear Daniel,

I am writing you this letter to assure you that using a Cemen Tech Volumetric Mixer is a wise and profitable action for any development or concrete construction project. We sell almost 300 volumetric mixers a year. They are used for every application there is for concrete. Cemen Tech Mixers are used for shotcrete, grout, gunnite, slurry, polymer, mortar, flowable fill, fiber-reinforced, plastic, fire resistant, rapid set, colored, and textured concrete, (Just to name a few.) Cemen Tech Mixers make the lightest weight concrete to the most structurally sound supports. The majority of our customers use their volumetric mixer for structural supports; this includes foundations, walls, columns, tubing, bridges, and roads. A little F.Y.I., both the Hoover Dam and the Panama Canal were built by volumetric mixing.

A Cemen Tech Volumetric Mixer can make concrete at any PSI, from 0 slump to water, and include any admixture needed. A Cemen Tech Mixer can do anything a drum truck can do, but better. The benefit of a Cemen Tech is, you are getting fresh concrete, when you want it, where you want it, and with the mix design you want. This will save (you) the supplier, and most importantly, the builder, time and money.

I have included several pictures of our customer's mixers and some of the applications they are doing. If you notice, some of these are skid mounted. Our mix design is so consistent and reliable that our volumetric mixers are used world wide in the precast industry. One of our best testimonials is that we were invited to pour the concrete at the National Precast Show held in Indianapolis this year. They used our machine to pour concrete for their demos. The Precast industry recognizes Cemen Tech as a mixer that can be relied on for making quality, consistent, and structurally sound concrete.

Cemen Tech Volumetric Mixers meet the ASTM-C695 code for structural concrete. We are also members of the National Ready Mix Association and the Volumetric Mixer Manufactures Bureau. I know you will be more than satisfied with Cemen Tech, Inc. and our machine's ability to make the best concrete.

Sincerely,

Cemen Tech, Inc.

Josh Watters

National Sales Manager

HORIZON SAND PRODUCTS, LLC

5790 ROGERS STREET LAS VEGAS, NEVADA 89118

(702) 367-2888 fax 367-8858

November 3, 2006

EVCS Technologies, Inc. Mr. Daniel Longworth, CEO 2850 North Nellis Blvd. Las Vegas, NV 89115

RE: Mobile Mixer

Dear Dan.

I recently spoke to both a Sterling Truck dealer, and the original Mobile Mixer manufacturer regarding the current value of your custom designed, computerized World of Concrete "Show Truck." I also sell sand to other companies that use mobile Mixers, so I am well acquainted with these "Mobile Batch Plants."

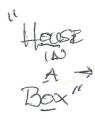
Although your Mobile Mixer is "one of a kind", allowing you to make a number of other products unrelated to concrete, it's low mileage (7000 miles) makes it almost "brand new." Therefore, the current value well exceeds \$110,000.00, without the "Show Discount" of \$25,000.00

We are in the sand and stucco business. On one side of our building is Cement Processing, Inc., a large stucco producer, and on the other side is a Mobile Mixer Company. Therefore, since we sell our sand to these and other Concrete related Companies, we know well that the future of the Mobile Mixer business is growing exponentially, which is why we wanted to buy your Mixer.

However, since we've known each other for so long (7+ years), I am ready, willing and able to introduce you to all our many prospective end-users for Mobile Mixed Concrete. We also look forward to working with you on your proprietary I Coat Stucco and the AAC "Green Building" materials you have developed. Of course, I expect you to buy all your sand from us.

I have watched your Research & Development program for many years, and I know you have spent considerable time, energy and capital to develop these innovative products. It looks as though the timing couldn't be better for you, especially with the cost of traditional building materials doubling over the past three years. "Timing is everything!"

November 3, 2006 Page 2



Please feel free to use me as reference with whomever you wish. I have seen the work you did for Wells Cargo when they were in a "jam", the Water-Smart Products, the 1 Coat Stucco and now the world's best "Green Building" material, AAC. It's exactly as you predicted years ago, "House in a Box." The market for these products in this market is truly, "unlimited."

I look forward to continuing our long association, and I will do everything I can to help you in any, and every way.

Sincerely,

Horizon Sand Products

CF/d

C.J. Barszcz & Associates Consulting Engineers



9030 W. Sahara Ave. Ste #172 Las Vegas, NV 89117 Phone: 702-240-7240

e-mail: cjbarz@ix.netcom.com

April 18, 2002

Mr. Daniel J. Longworth American Veterans Airmobile Concrete 252 Convention Center Drive, Suite #500 Las Vegas, NV 89109

Re:

April 5, 2002 meeting with American Nevada, et al.

Technology Review of Mobile Volumetric Concrete Dispensing

Dear Dan:

As discussed in the April 5th meeting, one of the outstanding features of the Cemen-Tech concrete dispensers is the onboard computer and related metering sensors. This self-contained system directly improves the quality of every concrete mix by controlling the following variables at the point of delivery:

1. Mixture Selection

The proportions of every pre-determined concrete mixture are stored in the on-board computer. This relieves the operator of having to understand the details of mixing concrete. By selecting the scheduled mix from the touch screen, the correct settings for each metering gate are displayed. Whatever mix is needed can be instantly produced, it is "state-of-the-art."

2. Mixture Proportions

The positions of the metering gates are monitored by the computer prior to the pour. If the gates are not set properly for the selected mixture a notification is made on the display to indicate which setting must be corrected. It is a "fail-safe" system for producing concrete or stucco.

The Cemen-Tech modules not only provide "fresh" concrete at the point of use but also provide documentation of the mixture used and the date and time of the pour. The location and mix selection are entered manually. The mobility of the modules saves both time and money for the developer.

In a large scale operation I believe the value of the documentation for risk management purposes could be significantly increased with the addition of a global positioning device and proper interface to the onboard computer's software. By validating the location of the truck during any pour and locking out the delivery unless the proportions are correct, the documentation supporting every specific batch and the materials used becomes unimpeachable, in terms of the material used, etc., for risk management and cost control.

Since the date, time, location, and proportions of the concrete can be documented and related directly to any samples taken, there can be **no** question of the quality of the concrete in the event of a future inquiry.

Best regards.

Chester J. Barszcz, P.E.

Check J. Bayy



Dan Longworth, President EVCS Technologies, Inc. 2850 North Nellis Blvd. Las Vegas, NV 89115

RE: Ultimax & Mobile Mixers

Dear Dan,

As we discussed last week, after two months of negotiating prices and feasibility with my customers we have come up with a negotiated action plan to use a custom designed Ultimax system to replace the old "business as usual" strategy for my end-users.

This Company, Nevada Gypsum Floors, has been in business for 15 years pouring and finishing concrete all over the Las Vegas Valley in a "niche" market. They have been doing things the "same old way", using the "same old products", for way too long.

They have also been paying too much for more standard concrete delivered in a "drum truck" then they use, and have been paying their employees to "sit around and wait" for the concrete to set up, so they can "finish" it. When I pointed this out to them, they became "curlous."

As you well know, with anything "new", I was initially met with resistance from them to change their approach. However, once we ran the cost numbers and figured out that they could not only save money, but make more money, they paid "serious" close attention.

I'm bringing them out to your Plant next week so we can demonstrate the effectiveness of the Ultimax custom mix, designed specifically for their needs, and poured from your Mobile Mixer. After they see how everything works, they have committed to switch all their business to us. After you review the Spreadsheet I prepared, give me a call, and we can discuss the details.

I'm also ready to start blending and bagging the custom Stucco for sale to your customers as soon as you are ready.

Sincerely,

Kirt Finley, Manager

Cement Processing, LLC.



3639 Branhum Street **Edgewater, Maryland 21037**

Concrete (301) 855-7280

January 4, 2001

Dan:

Just a note, Tony will have a sample this week and I will send it to you.

They have about 90,000 tons of this material and are interested in doing something.

Thanks,

Robert

566 East Alvarado Fallbrook California, 92028 (760) 525-9178 (760) 728-0464

Sherydon Enterprises Inc. Convented Latry Experts

April 23, 2002

CONFIDENTIAL

Daniel J. Longworth, CEO American Veterans Airmobile Concrete 252 Convention Center Drive Las Vegas Nevada 89109

Re: American Nevada

Dear Dan,

Following up on our meeting of April 5th with American Nevada, I would like to point out a few thoughts pertinent to your new concrete supply operation. As you k now, I have over 30 years experience in the concrete industry and can see great potential for your new operation.

As Mr. McDonald of Del Webb Corporation agreed, first and extremely important is the ability to stage the redi-mix operation adjacent to construction operations. Hot loads lead to failure. Trucks traveling from distant locations are at the mercy of traffic congestion, which leads not only to poor quality concrete, but the potential construction crews waiting for the delivery, costing significant downtime dollars.

With the advent of Cemen-Tech trucks, the huge capital costs of the conventional batch plant as well as the zoning and permitting costs, are no longer necessary. Operation overhead for the stationary facility is eliminated, as well as many more over the road Redi-Mix trucks made obsolete by the Mobile Concrete Module Dispensers propose to use.

The savings of the major capital expenditure can be passed on to the concrete user, the developer and ultimately to the homebuyer or commercial tenant. It insures a profitable business for you.

Another major factor is the wear and tear on community infrastructure and air quality. Over the road Redi-Mix trucks are extremely destructive to local roads and hiways as well as the potential for accidents, which tie up access for the citizens of the community as well as the possibility of injury. These factors ultimately affect the environment, tax dollars, as well as rising insurance costs.

The ability to locate staging areas adjacent to major projects is an important factor. The developer of these major projects, such as the one discussed in our meeting, will benefit by the savings of time and can be assured of consistent quality concrete for all his contractors.

I have, since our meeting, met with major cement and aggregate suppliers to negotiate long-term commitments. The results of these meetings guarantee a consistent supply as well as **locked in** pricing for long-term contracts.

Daniel J. Longworth

April 23, 2002

Page 2



Your new operation will be the most modern, state-of-the-art, concrete supplier in Las Vegas, with the ability to guarantee timely and consistent quality products for the end-user. There is no doubt your ability to supply low cost concrete will force other suppliers to lower their pricing or change to your concept. However, knowing your ability to keep in the forefront of the industry with "new ideas", such as your Envirocycler, you will assure the success and profitability of the operation.

The cement use in Southern Nevada as well as nearby Utah, gives more and more reason to locate our own cement plant near Las Vegas. As you know, I have been researching the Logandale area for five years, and am confident a 6-700,000 ton cement plant would be feasible, particularly when the Las Vegas area alone imports over 1,000,000 tons per year. With the continuing construction of infrastructure, housing, commercial and industrial projects, as well as a new airport, the importance only becomes more logical and necessary.

The stabilization of cement pricing for Nevada ultimately governs control of future building costs. This can only be guaranteed if we become independent of the California Cement suppliers.

I have shared with you many times the overall impact for Southern Nevada, by locating a cement manufacturing facility near Las Vegas. Jobs, financial independence, and less wear and tear on Interstate 15 by the thousands of cement haulers from California, are only a few of the factors.

The profits of the California cement producers belong to Nevada, not California or some foreign operator, such as Mitsubishi, who owns Nevada Ready Mix. What a great opportunity for the State of Nevada.

Should Mr. Doug Abell, who we met with April 5^{th} , have any technical questions, please feel free to have him call me at (760) 525-9178.

I look forward to meeting with you soon to discuss implementation of your operation and sharing the details of these other opportunities for mutually rewarding ventures with you.

Sincerely,

Sherydon Enterprises, Inc.

Neil R. Zoller, CEO

NRZ/dz